



# 2013

## IBTTA REPORT TO MEMBERS

### The Year of Moving Smarter

**IBTTA**  
TOLLING. MOVING SMARTER.





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## FROM THE PRESIDENT

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### **TOLLING. MOVING SMARTER.**

Serving as president of IBTTA has definitely been the highlight of my 16-year affiliation with this distinguished organization. I am so grateful to have had the opportunity to serve in this leadership role and to help advance our shared priorities from this unique vantage point.

Collectively, our industry has made great strides this year in reaching new levels of awareness and igniting key conversations. During my presidency, I was proud to have played a role in launching the Moving America

Forward campaign, which is generating support for tolling on a global scale. With thousands of media “hits” and accelerating attention on the blogosphere, this multimedia effort has clearly gained traction and is building interest in the need to invest in transportation infrastructure as a mechanism for keeping our economy strong. Taking our message mainstream is having a tangible impact on enlightening policymakers and the public to the many benefits of user-based transportation financing solutions.

In addition to amplifying our message, one of my proudest accomplishments has been helping to mentor tomorrow’s leaders through my work with the IBTTA Leadership Academy. Since this program’s inception, I have looked forward each year to working with our industry’s most promising up-and-coming leaders, and I never miss an opportunity to encourage my own staff to pursue this professionally rewarding experience. Today’s Academy graduates are well positioned to serve as tomorrow’s top industry executives.



As president, I also enjoyed working with federal legislators and agency heads to help move our issues on Capitol Hill and to position the industry for future growth. On the international front, IBTTA continues to expand its influence worldwide as we bring together leaders from outside our borders who share common concerns. Together we can learn what works, discover how to overcome barriers, and unite our collective strengths to advance the tolling industry around the world.

I strongly encourage all of my colleagues to consider service on the IBTTA board or in one of the committees or meeting planning groups to engage more deeply with our fine organization. The work is rewarding, creative and fun! The IBTTA staff is first-rate, highly responsive and well connected, which is important to the success of our individual enterprises and our industry as a whole.

Please take a few moments to review this annual report and reflect on what we accomplished together to move our association and our industry forward in 2013. I know this important work will continue and you can count on me to be there as an active member invested in the long-term success of IBTTA.

A handwritten signature in black ink, appearing to read 'R. G. Horr, III'.

Robert G. Horr, III  
2013 IBTTA President  
Executive Director, Thousand Islands Bridge Authority



## TELLING OUR STORY

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“IN THE LAST TWO DECADES WE HAVE EMBRACED CUTTING-EDGE TECHNOLOGIES AND BUSINESS PRACTICES THAT HAVE TRANSFORMED THE TOLLING INDUSTRY INTO ONE OF THE MOST EFFECTIVE AND EFFICIENT PROVIDERS OF MOBILITY IN THE WORLD. BASED ON DECADES’ WORTH OF REAL WORLD OPERATIONS, THE TOLLING INDUSTRY IS A LEADER IN ENHANCING PUBLIC SAFETY, REDUCING CONGESTION, AND FURTHERING PRODUCTIVITY.”

2013 IBTTA PRESIDENT ROB HARR



## MOVING AMERICA FORWARD CAMPAIGN

IBTTA took a major step forward this year in shaping the public conversation about tolling by launching the Moving America Forward public awareness campaign. This strategic outreach effort is focused on engaging the mainstream media, policymakers and the public in an educated dialogue about the need to embrace tolling as a viable solution to building and rebuilding America’s transportation infrastructure. While initially focused on the public and policy makers in the United States, the lessons we learn from this campaign can and will be applied in countries around the world.

This campaign has attempted to dovetail tolling facts with important transportation stories in a natural and organic way to bring attention to the many benefits of tolling. Our efforts also focused on aggressively responding to inaccurate and misleading information about tolling by spotlighting real-world success stories and industry facts.

Since the campaign’s launch on January 10, 2013, mentions of IBTTA and industry priorities have proliferated in the national and international media, including high profile stories on NBC Nightly News, CBS News, and ABC News; in the pages of The New York Times, The National Journal and the Boston Herald; and on Internet hotspots like The Huffington Post and countless other social media outlets. In fact:

- More than 1,000 positive media mentions of IBTTA and the benefits of tolling have been generated this year alone.
- Op-eds have been placed in a variety of leading media outlets, including U.S. News & World Report, the Miami Herald, the Denver Post and the Vancouver Sun.
- Stronger relationships have been forged with advocacy organizations and think tanks that share IBTTA’s commitment to user financing.



To further this groundbreaking effort, IBTTA created the Grassroots Toll Kit, an online repository of tools and resources that members can use to advance the goals of the campaign, including fact sheets, video segments, blog posts, industry reports, and the latest data. Together we are making a difference in shaping the dialogue about transportation funding and reaching influential stakeholders.



## MAKING PROGRESS

### SHARING LESSONS LEARNED

IBTTA is committed to showcasing important lessons learned and the latest thinking on issues of great concern to industry leaders. Here is a sampling of new resources released in 2013 that offer practical advice and actionable solutions.



#### Interoperability Progress Report

IBTTA and our member agencies, concessionaires, and partners are working vigorously to make nationwide electronic toll collection interoperability a reality. In support of this goal, the association's Interoperability Committee released a progress report in March titled Migrating to U.S. Nationwide Electronic Tolling Interoperability. This snapshot in time captures the industry's progress to date while outlining our vision for the future. The report concludes that "creating the conditions for practical, nationwide interoperability of electronic tolling will open up new opportunities to fund and finance America's vital surface transportation network."



#### Super Storm Sandy Special Report

Adaptation and resilience are two themes that emerged very strongly in our industry in the wake of Super Storm Sandy that buffeted the East Coast of the United States in October 2012. In January 2013, we held a forum to capture the front-line success stories from affected tolling authorities. Highlights from this forum were captured in a special report titled Super Storm Sandy: Adaptation and Resilience, with special sections on emergency procedures and systems, human resources, public communication, and the impact of natural disasters on tolling revenues.



#### Debunking the Myths of Highway Tolling (not shown)

Developed as part of the Moving American Forward campaign, this new fact sheet refutes five commonly held misconceptions about tolling that often derail productive conversations about how to address the nation's infrastructure funding gap.



#### International Tolling Newsletter

Published in April and September, this informative newsletter offers a concise overview of the latest industry developments and trends in the worldwide tolling industry. Recurring themes captured by continent include the growing importance of electronic toll collection interoperability, advances in tolling technology, and the accelerating emergence of user-financed transportation.





## ADVOCATING FOR CHANGE

IBTTA's advocacy efforts are focused on reaching elected officials and policy makers who shape laws and regulations that affect tolling and our nation's transportation infrastructure. Our goal is to create a favorable political environment that fosters the growth and widespread adoption of tolling as a viable means to fund and finance surface transportation infrastructure.

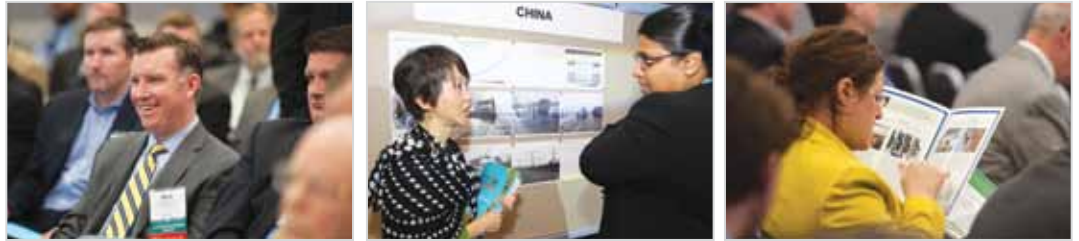
Throughout the year, we provided regular updates to keep members abreast of the latest developments on Capitol Hill and within federal agencies that affect the tolling industry. We hosted regular Washington Area Government Affairs Representatives Meetings (WAGARM) to enhance networking among key advocates and help ensure consistency in messaging. IBTTA's Government Affairs Committee continued its work on principles to be included in Congress' reauthorization of MAP-21.

## LEVERAGING SOCIAL MEDIA

IBTTA is committed to reaching members, opinion leaders and other stakeholders through a variety of social media platforms, including Twitter, Facebook, LinkedIn and YouTube. The association's Tolling Points blog is an interactive forum where transportation leaders can actively discuss and debate the most important issues of the day. Topics cover the gamut of transportation funding and financing issues, technology, previews of upcoming conferences and reviews of transportation policy papers prepared by government agencies and think tanks.

“IF THE PRESIDENT AND CONGRESS ARE SERIOUSLY LOOKING FOR AN INFRASTRUCTURE PLAN TO HELP PAY FOR REBUILDING OUR NATION’S INFRASTRUCTURE, AND AT THE SAME TIME STRENGTHEN OUR ECONOMY BY PUTTING AMERICANS TO WORK, THEN TOLLING SHOULD BE ON THE TABLE. TOLLING GENERATES MORE THAN \$12 BILLION IN REVENUE EACH YEAR TO SUPPORT MORE THAN 5,300 MILES OF ROAD INFRASTRUCTURE.”

IBTTA EXECUTIVE DIRECTOR & CEO  
PATRICK JONES, APRIL 2013



## DEVELOPING INDUSTRY LEADERS

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### **Transportation Finance and Mileage-Based User Fee Symposium**

April 14-16, 2013 | Philadelphia, Pennsylvania

Chief Meeting Organizer: Steve Morello, D'Artagnan Consulting LLP

Attendees explored the latest studies in mileage-based user fees and the diverse range of financing tools available to toll agencies, state departments of transportation and local governments included The Hon. David M. Walker, Founder and CEO of the Comeback America Initiative and former Comptroller General of the United States, gave the luncheon keynote address.

### **Operations and "MAINE"tenance Workshop**

May 19-21, 2013 | Portland, Maine

Host: Maine Turnpike Authority

Chief Meeting Organizer: Robert Reardon, Tampa-Hillsborough Expressway Authority

With a focus on maintaining sustainable toll facilities, IBTTA delegates convened to discuss best practices related to engineering, design, maintenance and operations. Participants focused on overcoming the challenges of operating modern, technologically advanced and economically viable enterprises.

### **Organization Management Workshop**

June 23-25, 2013 | Baltimore, Maryland

Host: Maryland Transportation Authority

Chief Meeting Organizer: Maggie Prehoda, Faneuil, Inc.

Designed for communications and finance professionals, workshop participants shared broad strategies and specific tactics that keep toll roads operating effectively. Financial officers explored the latest fiscal instruments and the expectations that financiers bring to major transportation projects. Communications professionals were immersed in cutting-edge content focused on emergency messaging, social media and impact measurement.



## IBTTA'S 2013 EDUCATION SERIES

Bringing members together to exchange knowledge and ideas is a top priority for IBTTA. Through the annual Education Series, members enjoy opportunities to network with colleagues from around the world while receiving information on the latest innovations and developments from the field. This year we held six meetings and workshops to satisfy the professional development and information sharing needs of IBTTA members.

### **Summit on All-Electronic Tolling and Interoperability**

July 21-23, 2013 | Denver, Colorado

Host: E-470 Public Highway Authority

Chief Meeting Organizer: Stephan Andriuk, Miami-Dade Expressway Authority

More than 450 participants met to discuss state-of-the-art AET systems and the implementation steps that will lead to national interoperability of electronic toll collection systems. Dozens of volunteers participated in planning sessions on the technologies, back office processes and certification systems that will be essential in achieving an interoperable system.

### **81st Annual Meeting and Exhibition**

September 22-25, 2013 | Vancouver, British Columbia, Canada

Host: Transportation Investment Corporation

Chief Meeting Organizers: Stephen Mayer of Parsons Corporation and Rosa Rountree of Egis Projects

With presentations from more than 80 industry experts, IBTTA's Annual Meeting was truly a world-class event with programming tracks focused on Finance, Administration & Policy, Technology, Customer Outreach & Communications, Technology & Innovation and Entrepreneurship. With 672 delegates attending from 23 countries, event highlights included a keynote presentation by Daniel Sieberg, Google's Head of Media Outreach.

### **International Technology Workshop**

October 27-29, 2013 | Normandy, France

Host: ASFA

Chief Meeting Organizers: Malika Seddi, ASFA, and Daniel Toohey, Delcan Corporation

As the efficient, all-electronic, interoperable toll road of the future continues to evolve; technology is the essential ingredient in delivering service to customers, revenue to highway operators and a viable transportation funding option to governments. Workshop sessions featured the latest intel on current and future technologies for toll collection, operations, maintenance, security and customer interaction in the global tolling market.



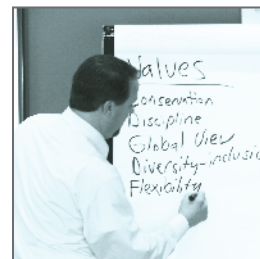
2013 Service Project, Portland, Maine

## 2013 LEADERSHIP ACADEMY GRADUATES

Launched in 2008, IBTTA's Leadership Academy is an executive development program tailored specifically for promising professionals in public and private sector organizations that serve the toll industry. The curriculum encourages students to take stock of the leadership lessons that come from sharing the experiences, challenges and "aha" moments from their careers in tolling. This graduating class of 2013 includes a diverse mix of mid- and senior-level executives who are well positioned to assume top leadership positions in the industry.

### Graduates

- Scott Allaire, Vice President and Group Leader, CDM Smith
- Rachel Bell, Communications Manager, Kansas Turnpike Authority
- Ramon Borges, ITS/Tolling Solutions Lead Engineer, EAC Consulting Inc.
- John Breedlove, Electronic Toll Collections Operations Director, Faneuil
- Maria Raquel Casco, Civil Engineer Maintenance Manager, Autopistas Urbanas S.A.
- Steven Corbin, Director of Operations, State Road & Tollway Authority
- Rhett Desselle, Assistant Secretary, Office of Operations, Louisiana Department of Transportation and Development
- Travis Dunn, Partner, D'Artagnan Consulting
- Laura Farmer, Division Administrator, Financial Planning Division, Virginia Department of Transportation
- Brian Harms, Director of Operations, Linebarger Goggen Blair & Sampson. LLP
- Don Hicks, Director of Sales, Kapsch TrafficCom
- Eric Hunn, Head of DMV and Collection Services, Law Enforcement Systems, LLC (a Duncan Solutions Company)
- Richard Hurst, VP, Toll Systems and Operations, RS&H
- Martin Maldonado, Director of Toll Operations, Municipal Services Bureau (MSB)
- Philip Miller, Associate VP, Tolls Advisory Services, AECOM





Front Row, pictured left to right: Sarah Williams, Chris Swenson, Rachel Bell, Laura Farmer, Billy Rodgers, Maria Raquel Casco, Martin Maldonado

Middle Row, pictured left to right: Don Hicks, Ramon Borges, Edgardo Torres, Eric Hunn, John Breedlove, Steven Corbin, Heather Reavey, Travis Dunn, Scott Allaire, Stanley Ozalis

Back Row, pictured left to right: Alan Williamson, Thomas Potgieter, Brian Harms, Eric Redman, John Nangle, Richard Hurst, Greg Walker, Carlos Santillan

Not Pictured: Rhett Desselle, Phil Miller

- John Nagle, Vice President, Parsons
- Stanley Ozalis, Manager of Technical Operations, Burlington County Bridge Commission
- Thomas Potgieter, Manager, Load Control Operations, Trans African Concessions (Pty) Ltd
- Heather Reavey, Vice President, HNTB Corporation
- Eric Redman, Manager, Sales & Marketing, 3M
- Billy Rodgers, Senior Account Manager, Municipal Services Bureau (MSB)
- Carlos Santillan, President, CEO, cia0
- Chris Swenson, Senior Supervising Transportation Engineer, Parsons Brinckerhoff
- Edgardo Torres, Associate VP, TransCore
- Greg Walker, Manager, Internal Audit, Transportation Corridor Agencies (TCA)
- Sarah Williams, E-Z Pass Operations Projects Manager, Maryland Transportation Authority
- Alan Williamson, Senior Engineer Project Manager, Pennsylvania Turnpike Commission



## RECOGNIZING SUCCESS

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### 2013 TOLL EXCELLENCE AWARDS

The IBTTA Toll Excellence Awards recognize toll agencies in the IBTTA membership whose commitment to creativity, innovation, and positive practices represent the best of the industry. The 2013 award winners were recognized at IBTTA's 81st Annual Meeting and Exhibition held in September in Vancouver, British Columbia, Canada.



The prestigious President's Award was presented to the E-470 Public Highway Authority.



All 2013 Toll Excellence Award Winners.

#### CUSTOMER SERVICE AWARD:

Georgia State Road & Tollway Authority (SRTA) for the I-85 Express Lanes Project

#### OPERATIONS AWARD:

Oklahoma Turnpike Authority for the Disaster Recovery (PIKEPASS Customer Service Center Destruction and Rebuild) Project

#### SOCIAL RESPONSIBILITY AWARD:

E-470 Public Highway Authority for the E-470: The Solar Powered Toll Road Project

#### TECHNOLOGY AWARD:

The South African National Roads Agency SOC Limited (SANRAL) for the Open Road Tolling Project

### Focusing on Smart Moves

IBTTA's innovative SmartMove Series highlights success stories that focus on innovative and proven solutions to funding and maintaining transportation infrastructure. Each installment in this series includes an agency profile, a situational analysis and measures of success. With new stories posted on an ongoing basis, current profiles focus on bus toll lanes, HOV to HOT conversions, express lane reconstruction and expansion, all-electronic tolling conversion, and toll road development among others. Members are encouraged to review the SmartMove series in the Resource Library on IBTTA's website.



### **Making International Connections**

In May 2013, the European Association of Operators of Toll Road Infrastructures (ASECAP) joined with IBTTA in signing a declaration designed to support a wider application of tolling policies throughout Europe and North America. Initiated during ASECAP's 41st Annual Study and Information Days in Dubrovnik, Croatia, this agreement calls for an increase in advocacy and the application of tolling policies to support infrastructure funding around the globe. This agreement demonstrates the strong bond among toll facility owners and operators across two continents committed to advancing the benefits of tolling. A portion of the joint declaration appears below:

#### **A JOINT TOLLING DECLARATION**

Tolling is one of the most powerful and effective tools to finance, build, maintain, and improve road infrastructure for the benefit of road users and citizens. ASECAP and IBTTA think that a wider application of tolling policies, based on the user pays principle, will be highly beneficial for governments – especially those that face severe economic pressure and may not have enough funds either to support new infrastructure or improve existing ones – and the users, who can immediately see the benefits they receive for the fees they pay on the road infrastructure they use. Based on these beliefs and our strong commitment to implement our Memorandum of Understanding and Cooperation, we are proud to present this joint tolling declaration and to demonstrate the reasons why tolling supports mobility and economic growth in North America and in Europe, as well as in other regions of the world.



# BRINGING PEOPLE TOGETHER

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## IBTTA 2013 BOARD OF DIRECTORS

### EXECUTIVE COMMITTEE



**Robert Horr, III, President**  
Executive Director  
Thousand Islands Bridge Authority  
Alexandria Bay, NY



**Mike Heiligenstein, First Vice President**  
Executive Director  
Central Texas Regional Mobility Authority  
Austin, TX



**Javier Rodriguez, P.E., Second Vice President**  
Executive Director  
Miami-Dade Expressway Authority  
Miami, FL



**Emanuela Stocchi, International Vice President**  
International Affairs Manager  
Associazione Italiana Società Concessionarie  
Autostrade e Trafori (AISCAT)  
Rome, Italy



**Jordi Graells, Immediate Past President**  
Managing Director of Toll Roads, North America  
Abertis Infraestructuras SA  
Washington, DC



**Patrick Jones, Executive Director & CEO**  
(Non-voting member of Executive Committee)  
IBTTA  
Washington, DC





## DIRECTORS

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### **Terry Brechtel**

Executive Director  
Alamo Regional Mobility Authority  
San Antonio, TX

### **Buddy Croft**

Executive Director  
Rhode Island Turnpike and Bridge  
Authority  
Jamestown, RI

### **José Luis Feito**

Chairman  
ASETA  
Madrid, Spain

### **Kristi Lafleur**

Executive Director  
Illinois Tollway  
Downers Grove, IL

### **Cedrick Fulton**

Director  
Tunnels, Bridges & Terminals, The Port  
Authority of New York & New Jersey  
Jersey City, NJ

### **Veronique “Ronnie” Hakim**

Executive Director  
New Jersey Turnpike Authority  
Woodbridge, NJ

### **John McCuskey**

Executive Director  
E-470 Public Highway Authority  
Aurora, CO

### **Jean Mesqui**

Executive Director  
Association Professionnelle Autoroutes  
et Ouvrages à Péage (ASFA)  
Paris, France

### **Peter Merfeld**

Chief Operations Officer  
Maine Turnpike Authority  
Portland, ME

### **David Moretti**

Executive Vice President  
MTA Bridges and Tunnels  
New York, NY

### **Richard Raczynski, P.E.**

Chief Engineer  
New Jersey Turnpike Authority  
Woodbridge, NJ

### **Maurizio Rotondo**

International Affairs Policy Advisor  
AISCAT  
Rome, Italy

### **Malika Seddi**

Director of International Affairs  
Association Professionnelle Autoroutes  
et Ouvrages à Péage (ASFA)  
Paris, France

### **Klaus Schierhackl**

Chief Financial Officer  
ASFiNAG  
Vienna, Austria

### **Kathleen Sharman**

Chief Financial Officer/Treasurer  
State Road & Tollway Authority  
Atlanta, GA

### **James Trogdon**

Chief Operating Officer  
North Carolina Department of  
Transportation  
Raleigh, NC

### **Joseph Waggoner**

Executive Director  
Tampa-Hillsborough  
Expressway Authority  
Tampa, FL

### **Christopher Waszczuk**

Administrator  
New Hampshire Department of  
Transportation, Bureau of Turnpikes  
Concord, NH

## PAST PRESIDENTS

**Jordi Graells, 2012**

Abertis USA Corporation

**Frank G. McCartney, 2011\***

Delaware River Joint Toll Bridge Commission

**Edward J. DeLozier, 2010–2011**

Honorary President  
The E-470 Public Highway Authority

**Steven Snider, 2010\***

Halifax Harbour Bridges

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**Kary H. Witt, 2009\***

Golden Gate Bridge, Highway and Transportation District

**Susan A. Buse, 2008\***

North Texas Turnpike Authority

**James L. Ely, 2007\***

Florida's Turnpike Enterprise

**Santiago Corral, 2006\***

Autopista Vasco-Aragonesa, C.E.S.A.

**Stephen F. Mayer, 2005\***

Buffalo & Fort Erie Bridge Authority

**Jean-Francois Poupinel, 2004\***

COFIROUTE

**Vincent L. Leonetti, 2003\***

South Jersey Transportation Authority

**Harold W. Worrall, P.E., 2002\***

Orlando-Orange County Expressway Authority

**Paul E. Violette, 2001\***

Maine Turnpike Authority

**Luis Ferreiro, 2000\***

AUMAR

**Mary Jane O'Meara, 1999\***

Massachusetts Port Authority

**James K. Brookshire, Jr., 1998\***

Chesapeake Bay Bridge & Tunnel Commission

**Lisa C. Callahan, 1997\***

Kansas Turnpike Authority

**Carney J. Campion, 1996\***

Golden Gate Bridge, Highway and Transportation District

**Franco Schepis, 1995\***

Autostrade Concessioni e Costuzioni Autostade, S.P.A.

**Russel I. Wilcox, 1994\***

Thousand Islands Bridge Authority

**Anthony J. Barber, 1993\***

Port Authority of New York and New Jersey

**Ronald J. Delaney, 1992\***

Detroit & Canada Tunnel Corporation

**George P. Zilocchi, 1991\***

New Jersey Highway Authority

**Henri Cyna, 1990\***

COFIROUTE

**Allan V. Johnson, 1989\***

Ohio Turnpike Authority

**Robert J. Farrell, 1988\***

New York State Thruway Authority

**John R. Woodruff, 1987\***

Delaware River Port Authority

**José Luis Ceron, 1986\***

Autopistas Del Mare Nostrum, C.E.S.A.

**R.D. Fogo, 1985\***

Kansas Turnpike Authority

**Roger Ginocchio, 1984\***

New Jersey Turnpike Authority

**Dale W. Luehring, 1983\***

Golden Gate Bridge, Highway and Transportation District

**K.C. Pearson, 1982\***

Massachusetts Port Authority

**Vito Rocco, 1981\***

AISCAT

**Stanley J. Britton, 1980\***

Massachusetts Turnpike Authority

**Roy G. Lancaster, 1979\***

Detroit International Bridge Company

**Jorge Masiá Mas-Bagá, 1978\***

Autopista Concesionaria Española SA

**Howard M. Reily, 1977\***

Texas Turnpike Authority

**Lawrence J. Lewis, 1976\***

Port Authority of New York and New Jersey

**Phillip B. Lee, 1975**

New York State Thruway Authority

**William J. Flanagan, 1974\***

New Jersey Turnpike Authority

**E.R. Foley, 1973\***

California Toll Bridge Authority

**John T. Driscoll, 1972\***

Massachusetts Turnpike Authority

**William J. Miller, Jr., 1971\***

Delaware River & Bay Authority

**Franklin V. Summers, 1970**

Pennsylvania Turnpike Commission

**Robert A. Tillett, 1969**

Indiana Toll Road Commission

**W. Grant Mitchell, 1968**

Thousand Islands Bridge Authority

**W.D. Hoback, 1967**

Oklahoma Turnpike Authority

**L.W. Newcomer, 1966**

Kansas Turnpike Authority

**Charles H. Taylor, 1965\***

Port Authority of New York

**Lawrence A. Rubin, 1964\***

Mackinac Bridge Authority

**James Adam, 1963**

Golden Gate Bridge, Highway and Transportation District

**John Pershing, 1962**

Richmond-Petersburg Turnpike Authority

**Frank J. Horty, 1961**

Delaware Memorial Bridge

**Holden A. Evans, 1960**

New York State Thruway Authority

**E. Bery Collard, 1959**

Leavenworth Centennial Bridge Commission

**D. Louis Tonti, 1958**

New Jersey Highway Authority

**Weldon H. Heyburn, 1957**

Delaware River Port Authority

**Albert J. Wedeking, 1956**

Indiana Toll Road Commission

**C. Ellison Kaumeyer, 1955**

Niagara Falls Bridge Commission

**Roy Clippinger, 1954**

White County Bridge Commission

**Harry Taylor, 1953**

Triborough Bridge and Tunnel Authority

**Charles M. McCamic, 1952**

Interstate Bridge Company

**James E. Ricketts, 1951**

Golden Gate Bridge, Highway and Transportation District

**Billings Wilson, 1950**

Port of New York Authority

**Louis J. Groene, 1948-49**

Covington & Cincinnati Bridge Co.

**S.P. Price, 1943**

Vicksburg Bridge Commission

**J.K. Beretta, 1942**

Laredo Bridge

**T.R. Hanff, 1941**

Ocean City Automobile Bridge

**Ben E. Davis, 1940**

Tampa-Clearwater Bridge Co.

**John W. Beretta, 1938-39**

Laredo Bridge

**W. L. Ingerick, 1937**

Huntington & Ohio Bridge Company

**Arthur A. Niessen, 1936**

Tacony-Palmyra Bridge Co.

**A. Clifford Shinkle, 1934-35**

Covington & Cincinnati Bridge Co.

**Dr. D.B. Steinman, 1933**

Robinson & Steinman,  
Construction Engineers

\*also an honorary member

## HONORARY MEMBERS

Michael C. Ascher

José Manuel Basañez

Paul Burnette

Oliver K. Compton, Jr.

James A. Crawford

Ronald Cunningham

Robert L. Davis

Antonio Diez de Rivera

John "Jack" Finn

Daniel W. Greenbaum

James Griffin

John J. Hassett

Frank A. Howe

Burt H. Marshall

Jean Millier

Kodo Ogata

Kenneth Philmus

D. Rafael del Pino y Moreno

Edward J. Regan, III

W. A. Rusch

Gordon Slaney

Mary E. Turkington

Norman H. Wuestefeld

Bruce Zimmerman



## NEW HONORARY MEMBERS

Honorary membership is the highest honor that IBTTA can bestow on any individual for "outstanding contribution in the furtherance of the purpose and objectives of the association." Recognized at the Annual Meeting in September, this year we were pleased to welcome three new Honorary Members:



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**Jack Finn** has more than 35 years of experience in transportation and tolling. As senior vice president of HNTB, Finn

leads the firm's national toll services group, which currently serves as the general engineering consultant to 24 toll agencies in the U.S., more than any other firm. With a national breadth of tolling experience and resources, Finn directs HNTB's comprehensive tolling services portfolio of more than 50 specialized services ranging from financial planning and analysis to operations and management from start-ups to emerging and mature programs.



**Ken Philmus** has more than 41 years of toll road and public transportation facility management and consulting experience.

He spent 33 years working for the Port Authority of New York and New Jersey, most recently as the director of tunnels, bridges and bus terminals. There he managed a staff of 1,400, an operating budget of \$250 million, and oversaw facilities that handled more than 1.5 million customers per day. After leaving the Port Authority in 2004, Ken served as national director of toll services for AECOM, where he developed consultative and engineering relationships with toll agencies and state departments of transportation. Ken now serves as senior vice president, Xerox transportation solutions, where he facilitates transportation revenue solutions with a primary focus on tolling and user fees.



**Frank McCartney** has more than 35 years of transportation industry experience. He is now the Senior Vice President of Toll Industry

Markets at Parsons Brinckerhoff. Previously, he served as Executive Director of the Delaware River Joint Toll Bridge Commission, where he managed a \$47 million annual operating budget and directed the Commission's comprehensive \$1.2 billion Capital Improvement Program. As IBTTA President in 2011, Frank chose the theme "Making the Difference," with emphasis on the word "THE." He believes that we must be the stewards of change. Toward that end, Frank led IBTTA's strategic planning process and oversaw its implementation. In 2011, he testified on behalf of IBTTA before the Transportation and Infrastructure Committee of the U.S. House of Representatives. There he clearly articulated IBTTA's commitment to user financed transportation and cemented IBTTA's role as industry advocate.

## FUNCTIONAL COMMITTEE CHAIRS

### COMMUNICATIONS COMMITTEE

**Lauren Hakos**, Ohio Turnpike Commission

### GOVERNMENT AFFAIRS COMMITTEE

**Frank McCartney**, Parsons Brinckerhoff, Inc.

### INTEROPERABILITY COMMITTEE

**Marty Stone**, Martin Stone Consulting

### MAINTENANCE COMMITTEE

**Dan Castrigano**, Greenman-Pedersen, Inc.

### PUBLIC AND PRIVATE FINANCE COMMITTEE

**Nick Grieshaber**, Pennsylvania Turnpike Commission

### TOLL OPERATIONS COMMITTEE

**Jim Wilson**, TransCore, Inc.



## 2013 MEMBERS AND SPONSORS\*

### SUSTAINING MEMBERS 2013

3M Traffic Safety Systems Division  
ACS Infrastructure Development Inc.  
Atkins N.A.  
Bank of America Merrill Lynch  
CDM Smith  
Cofiroute USA  
Computer Aid, Inc.  
Cubic Transportation Systems, Inc.  
Dewberry  
ETC Corporation  
Fluor Enterprises, Inc.  
Greenman-Pedersen, Inc.  
HMSHost Corporation  
HNTB Corporation  
InComm  
Jacobs Engineering Group  
Kapsch TrafficCom

Linebarger Goggan Blair & Sampson, LLP  
Michael Baker, Jr., Inc.  
Morgan Stanley  
Municipal Services Bureau  
Parsons Brinckerhoff, Inc.  
Q-Free  
Raytheon HTMS  
Rummel, Klepper & Kahl, LLP  
Schneider Electric  
Stantec Consulting Services Inc.  
T.Y. Lin International  
TransCore, Inc.  
Transfield Services, North America  
Trinity Highway Products, LLC  
Xerox

### NEW & RETURNING MEMBERS IN 2013

#### Active Members

East Nippon Expressway Company Limited  
Kentucky Public Transportation Infrastructure Authority  
North East Texas Regional Mobility Authority  
Transurban

#### Associate Members

BancPass, Inc.  
BESTPASS, Inc.  
Cambria Solutions  
ciaO - Dirección de Operaciones, S.A. de C.V.  
clearStrategy Consulting  
Dow Poly-Carb  
GeoToll, Inc.  
Help, Inc.  
Jafa Technologies, Inc.  
Kilan Solutions  
Martin Stone Consulting  
Milligan Partners, LLC  
Nossaman, LLP  
SICK, Inc.  
Tamer Partners Corporation  
Transportation Innovations, Inc.

\*A complete directory of members is available at [www.IBTTA.org](http://www.IBTTA.org).





2013 IBTTA PLATINUM SPONSORS



# 2013 FINANCIALS

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## REVENUE

Operating Revenue.....	\$2,276,682
Meeting Revenue.....	\$1,809,349
Total Revenue .....	\$4,086,031

## EXPENSES

Operating Expenses .....	\$3,012,231
Meeting Expenses .....	\$1,409,265
Total Expenses .....	\$4,421,496
Change in Net Assets, Before Investment Income (Loss) .....	\$(335,465)
Investment Income (Loss), Net.....	\$264,353
Change in Net Assets.....	\$(71,112)
Net Assets, Beginning of Year .....	\$2,063,830
Net Assets, End of Year.....	\$1,992,718

## SOURCE OF FUNDS

Meeting Revenue.....	44%
Active Member Dues.....	33%
Associate and Sustaining Member Dues.....	20%
Other Income.....	3%

## USE OF FUNDS

Personnel and Benefits .....	43%
Meeting Expenses .....	32%
Other (Programs, Advertising, Travel).....	25%

All figures in U.S. dollars, consolidated to include IBTTA and IBTTA Foundation





## ABOUT IBTTA

The International Bridge, Tunnel and Turnpike Association (IBTTA) is the worldwide association for the owners and operators of toll facilities and the businesses that serve them. Founded in 1932, IBTTA has members in more than 20 countries and on six continents. Through advocacy, thought leadership and education, members are implementing state-of-the-art, innovative user-based transportation financing solutions to address the critical infrastructure challenges of the 21st century.

For more information, visit [www.IBTTA.org](http://www.IBTTA.org) or follow us on Twitter @IBTTA or #TollRoads.



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### Join the Conversation

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