

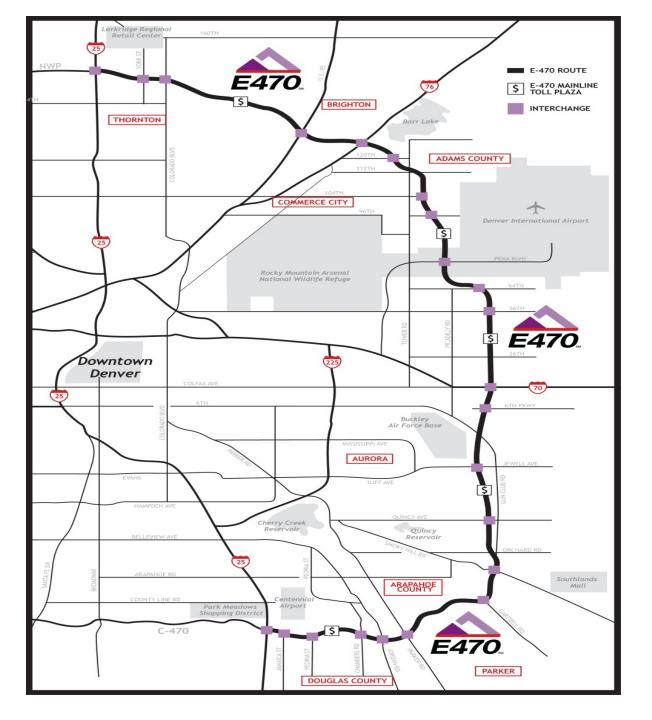


# E-470 Public Highway Authority







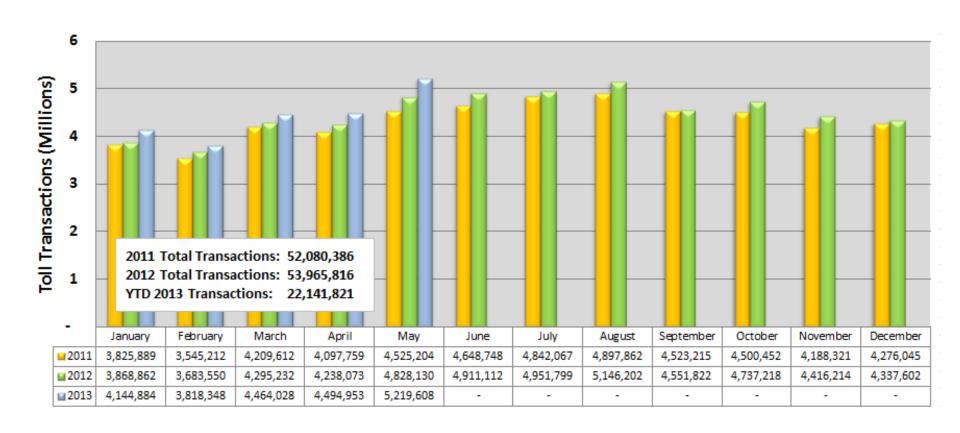




## Traffic Growth Trends in Monthly Toll Transactions

2012: 3.6% growth over 2011

YTD 2013: 5.9% growth over 2012





#### **Electronic Tolling Update**

### ExpressToll™

- ExpressToll™ customers are required to prepay their accounts by cash, check, or credit card.
- -915,700 transponders issued as of 05/31/2013
- 71.7% of all 2012 toll transactions were ExpressToll™

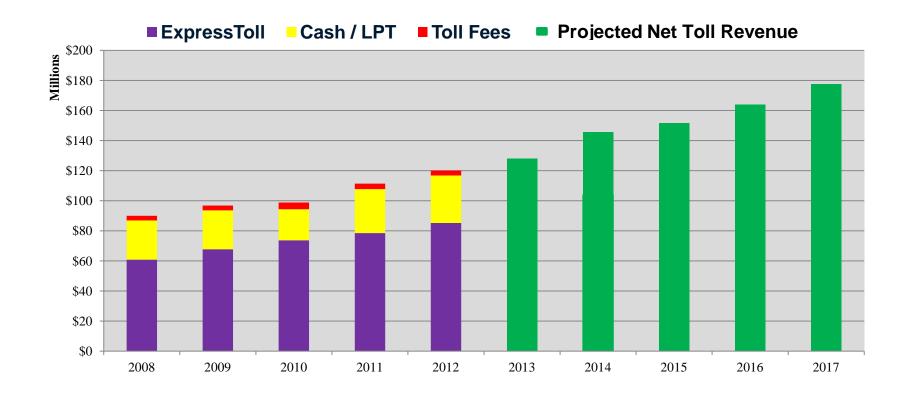
## License Plate Tolling (LPT)

- Captures images of the vehicle of which the registered owner will receive a statement of use for toll collection
- LPT customers pay a 25% premium over ExpressToll™ customers
- Total LPT Collection Rate: 79%
- Majority of uncollectable amount is due to rejected images



#### Historical and Projected Net Toll Revenue<sup>(1)</sup>

**Historical: 2008 to 2012 Projected: 2013 to 2017** 

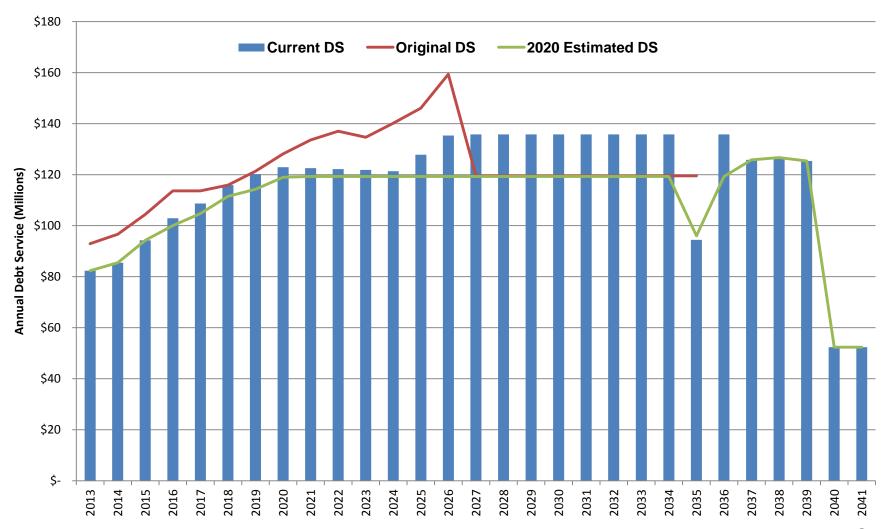


**Source:** 2013 is the budget amount, 2014 – 2017 amounts are based from the 2011 Traffic and Revenue update

Notes: 1 Net of Uncollectable Amounts, Includes charges resulting from toll fees estimated at \$3 mil. from 2013-2017 5



#### **Debt Structure**





## 2011 & 2012 Operating Results **E470** 2013 Operating Budget

| (\$000)                      | <b>2011 Actual</b> | 2012 Actual   | 2013 Budget   |
|------------------------------|--------------------|---------------|---------------|
| Revenue                      |                    |               |               |
| Tolls and Fees               | \$111,362,600      | \$120,063,700 | \$127,800,000 |
| Vehicle Registration Fees    | 9,229,400          | 9,535,600     | 8,860,600     |
| Investment Income            | 6,132,600          | 5,840,500     | 5,700,000     |
| Other Authority Revenues     | 1,794,100          | 1,567,900     | 2,090,000     |
| Total Revenues               | 128,578,700        | 137,007,700   | 144,450,600   |
| Operating Expenditures       |                    |               |               |
| Salary & Burden              | 5,014,000          | 5,347,700     | 5,772,800     |
| Operations                   | 20,983,400         | 22,780,700    | 24,700,800    |
| Total Operating Expenditures | 25,997,400         | 28,128,400    | 30,473,600    |
| Net Revenues                 | \$102,581,300      | \$108,879,300 | \$113,977,000 |
| Debt Service                 | 65,123,400         | 74,737,500    | 81,846,000    |
| Debt Service Coverage        | 1.57               | 1.46          | 1.39          |



## **Debt & Swap Summary**

#### **Debt Service Due**

|                        | <u>2012</u>  | <u>2013</u>  | <u>2014</u>  | Change % |
|------------------------|--------------|--------------|--------------|----------|
| Sr. Bonds Debt Service |              |              |              |          |
| Payments Due           | \$74,737,500 | \$81,846,000 | \$85,455,500 | 4.4%     |

\$1.6 billion outstanding as of 12/31/12

Ratings: Moody's - Baa2, S&P/Fitch BBB-, all stable outlooks



## Swap Portfolio

#### **Current Interest Rate Swap Fair Values:**

|   | <u>3/31/13</u>   |
|---|------------------|
| JPMorgan \$120.2 million LIBOR original swap (2007)           | \$(35.6) million |
| Morgan Stanley-1 \$120.2 million LIBOR original swap (2007)   | (34.8) million   |
| Morgan Stanley-2 \$66.1 million LIBOR offsetting swap (2008)  | 0.8 million      |
| Morgan Stanley-3 \$101.7 million SIFMA offsetting swap (2008) | 17.9 million     |
| Total swap net fair value liability                           | \$(51.7) million |

## E470. Why Were the Swaps put into place?

- Refunding of the Authority's Series 1997A bonds.
- Refunding had savings target and also helped level debt profile.
- The swap was considered based on estimated extra savings over a current fixed refunding.

| Rates at Time of Refunding |              |       |
|----------------------------|--------------|-------|
| LIBOR                      | 67% of LIBOR | BMA   |
| 5.32%                      | 3.56%        | 3.62% |

| Transaction Summary  |      |                  |                   |
|----------------------|------|------------------|-------------------|
|                      | AIC  | Total D/S        | Projected Savings |
| Series 2007          | 4.40 | \$760,395,603.00 | 3.543%            |
| Fixed Rate Estimates | 5.13 | \$807,807,449.28 | -1.688%           |



## **Transaction Summary**

#### Structure:

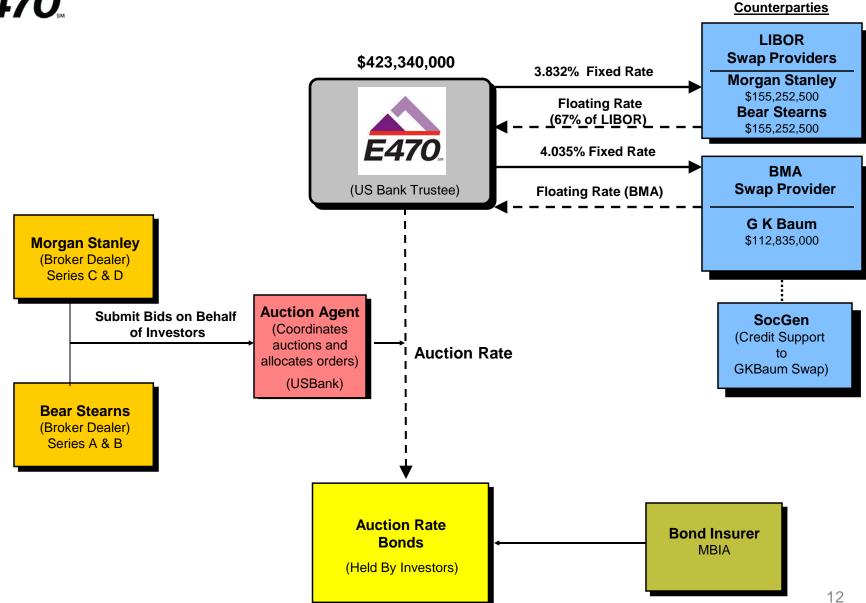
- Underlying bonds all auction rate bonds with different periods.
- Bear Sterns and Morgan Stanley served as Broker Dealer and counterparties to the swaps.
- MBIA insured P&I and Swaps.

#### Pricing:

- Final savings estimates
  - NPV (\$) 14,673,902
  - NPV (%) 3.543%
- AIC: 4.400%



#### **2007 Refunding Bonds Interest Rate Swap**



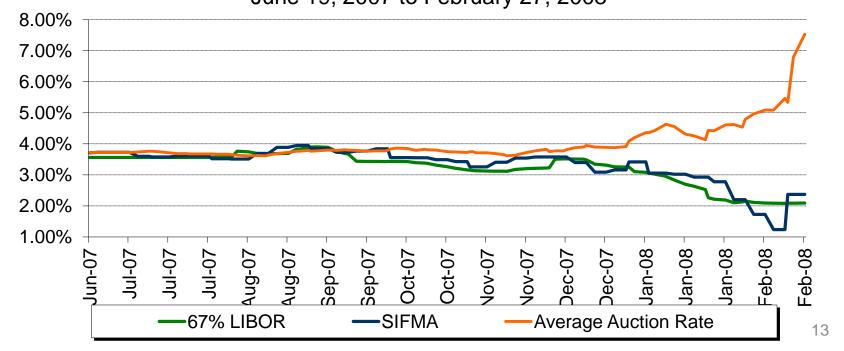


## Failure in the Auction Rate Market

- Late 2007 Auction Rates begin to diverge from BMA and LIBOR.
- Early February 2008 Bear Stearns request that it be removed as Broker Dealer on Series 2007A&B.
- March 14, 2008, Federal Reserve provides loan to Bear Sterns as the company begins to collapse.
- May 27 -30 E-470 coverts bonds to fixed rate current interest and soft put term bonds.

Historical Performance of Series 2007A-D Bonds vs. SIFMA & 67% LIBOR

June 19, 2007 to February 27, 2008





## 2008 Remarketing

#### Structure:

- Converted front end of issue through 2024 to fixed rate current interest.
- Terminated BMA Swap.
- Entered into Basis swap for 5 maturities to avoid termination of LIBOR swap.
- Converted long dated maturities to fixed rate soft put bonds (3 year and 5 year).
- Entered into offsetting swaps during term period.

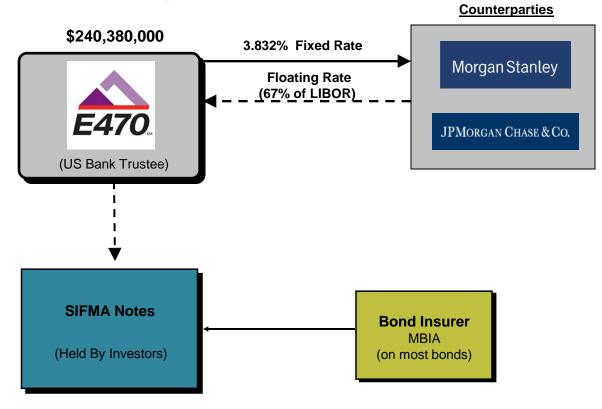


## Refunding/Remarketing History

- 2010 E-470 does a partial termination and issues fixed rate for \$70,125,000 of swapped bonds.
- 2011 E-470 Refunds \$72,565,000 of term rate (soft put) bonds into SIFMA index notes.
  - Swap stayed in place to hedge notes.
  - 3 year notes priced at SIFMA plus 272 bps.
- 2013 E-470 is working on remarketing last term rate bonds into SIFMA index notes.
  - Estimated 3 year note pricing is SIFMA plus 130 bps.
  - Swaps will hedge notes.



## LIBOR Swap Structure (after anticipated 2013 remarketing)



| Current Effe                           | ective Interest Rate | <u> </u> |
|--|----------------------|----------|
| Floating Rate                          | Fixe                 | d Rate   |
| E-470 Pays 67% LIBOR to MS2            | E-470 Pays           | 3.8320%  |
| E-470 Receives 67% LIBOR from MS1 JPM1 | E-470 Pays           | 5.0000%  |
| Net Payment 0.00                       | E-470 Receives       | 2.6185%  |
|  | Net Payment          | 6.2135%  |

| Anticipated E             | ffective Interest Rate |
|---------------------------|------------------------|
| E-470 Pays                | 3.8320%                |
| E-470 Pays SIFMA + Spread | 1.4200%                |
| E-470 Receives 67% LIBOR  | 0.1400%                |
| Net Payment               | 5.1120%                |



## BASIS SWAPS – THROUGH 2023



#### **Payment Summary**

| Floating Rate  |           |                        |
|----------------|-----------|------------------------|
| E-470 Pays     | SIMFA     | to MS3                 |
| E-470 Receives | 67% LIBOR | from MS1 JPM1          |
| Net Payment    | 0.00      | (E-470 has basis risk) |

| rixed Rate     |                      |  |
|----------------|----------------------|--|
| E-470 Pays     | 3.83200% to MS1 JPM1 |  |
| E-470 Receives | 3.51800% from MS3    |  |
| Net Spread     | 0.31400%             |  |



## **Dodd Frank Protocols**

- Effort to increase regulator oversight of derivatives and disclosure to end users
- Governments need to register and complete questionnaires for each of the two current protocols
- Governments must adopt a swap policy and have a name a Qualified Independent Representative (QIR) to review any proposed derivative transaction (typically a financial advisor)
- Governments must match with a counterparty for that counterparty to be allowed to discuss swaps with the government entity
- Some extra cost (\$200 for CICI and \$500 for each protocol), the process is cumbersome but easier the second time you have to do it
- Bottom line, there's some up-front headache and time commitment, but then you're in a similar position to where you were before





# E-470 Public Highway Authority



