

# Customer-Friendly Interstate Tolling: Taking Highway Users' Concerns Seriously

by

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### What's stopping toll-financed Interstate reconstruction?

- Federal law bans tolling "existing" lanes.
- Tolling only new lanes won't pay for reconstruction.
- Strong opposition from trucking industry; concerns from AAA, AHUA.
- New ATA coalition includes NATSO, Fedex, and UPS.
- Congress leery of major battle with truckers.



### What arguments do user groups make?

Some are obsolete:

- Delays, emissions, and accidents at toll plazas
- High cost of toll collection vs. fuel tax collection.

All-electronic tolling demolishes both, but we still need to counter these claims.



### Toll opponents' major arguments:

- No value-added—charging tolls on "existing" highways
- Revenue diverted to other uses
- Double taxation—paying tolls and fuel taxes on the same highway
- Traffic diverted to parallel routes
- These need to be taken seriously, since they are partly true.



#### No value added?

Early applicants to Interstate *reconstruction* pilot program saw tolls as new revenue.

- Arkansas proposed tolling all Interstates.
- Pennsylvania twice proposed tolling I-80, with significant revenue diversion to statewide transportation needs.
- Wyoming proposed tolling I-80 for maintenance.
- Virginia proposed I-95 border tolls, far short of paying for reconstruction.

### Diverting toll revenue to other uses

Our report lists 9 high-profile cases of diversion to:

- Other highways in the state
- Urban mass transit
- Economic development
- Canals
- Public buildings

These are examples of what Maria Matesanz of Moody's calls "the cash cowification of toll roads."



#### "Double taxation"

Paying tolls and fuel taxes on the same Interstate:

- Average motorist pays 2.2¢/mi. on nontolled Interstate, but 6.5¢/mi (total) on tolled Interstate.
- Do highway users really get 3X as much value from tolled Interstates?



### Traffic diversion to parallel routes:

- We know it happens, and is assessed in all T&R studies.
- It does cause pavement impacts on the parallel routes.
- It does add noise and emissions on parallel routes.
- Total impact is probably exaggerated, but is politically potent.



### What if we took these concerns seriously?

- 1. Limit the use of toll revenues to the tolled facilities;
- 2. Charge only enough to cover the full capital and operating costs;
- 3. Begin tolling only when construction or reconstruction of a corridor is finished;
- 4. Use tolls to replace, not supplement, existing fuel taxes.
- 5. Provide a higher level of service for tolled Interstates.

These Value-Added Tolling principles would apply only to *newly tolled* Interstates.



# #1 Limit use of revenues to the tolled facilities

- Consistent with users-pay/users-benefit principle;
- Inherently limits amount of tolls—and hence reduces extent of traffic diversion;
- Define this at system level—freeway system of metro area, all rural Interstates in a state;
- Long-term protection via enabling legislation and bond covenants.



- Initial construction or reconstruction;
- All operating and maintenance costs;
- Approved additions (widening, new exits/entrances);
- Sinking fund for eventual reconstruction.



# #3 Toll only when reconstruction of a corridor is completed

- Similar to what is done re new toll roads and toll bridges;
- Consistent with the "value-added" idea—you pay for something that is better;
- Living through highway reconstruction is bad enough without having to pay while it's going on.



# #4 Tolls to replace, not supplement, existing fuel taxes

- Rebates are not a new idea—e.g. truck fuel tax rebates in NY and MA.
- This is much easier to do with AET: tolling software knows customer, vehicle type, EPA mpg rating, miles driven.
- State DOT provides the rebates, based on data from the toll operator.



# #5 Provide a higher level of service for newly tolled Interstates

- Rural Interstates: many states use LOS D as lane-addition threshold.
- Interstate 2.0 recommends LOS C.
- Urban Interstates: many states use LOS E or F for lane additions.
- Interstate 2.0 recommends LOS D.



### Will highway users respond to these ideas?

- Three out of four highway-user peer reviewers were mostly positive.
- \*Favorable reaction from AAA Issues Committee at April meeting in DC.
- Positive reaction from head of AHUA, which has not joined truckers' anti-toll coalition.
- Outreach to Fedex and UPS under way.



#### Recommendations

- State DOTs should support Value-Added Tolling because it would give them large net increases in highway funding.
- ARTBA, IBTTA, and T2 Group should do likewise, as the best chance of getting tolling flexibility through Congress.
- Generalize the existing pilot program to all 50 states, but with Value-Added Tolling policies as conditions.
- Don't declare war on trucking groups; reach out to them with Value-Added Tolling.



#### Details:

"Value-Added Tolling," March 2014, online at reason.org

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