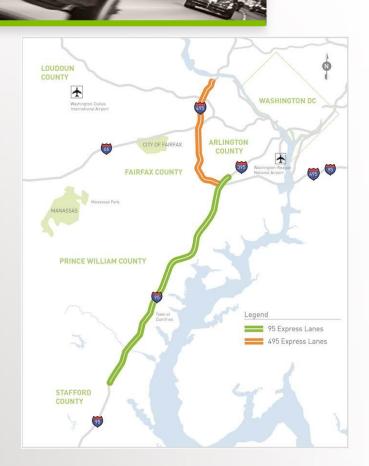


Kevin J. Ginnerty, P.E., Director, Project Delivery, Transurban



95 EXPRESS LANES OVERVIEW

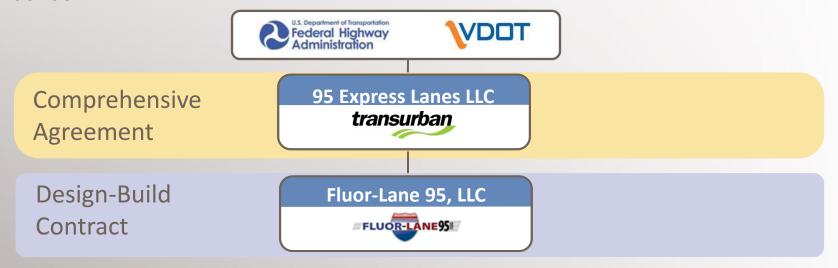
- Located in Northern Virginia, just outside Washington D.C.
- 29-mile reversible Express Lanes: High Occupancy Vehicle or Toll (HOT) lanes
- Reconfigured 20 miles of existing HOV system and added new 9-mile southern extension
- Added capacity and new access points
- Regional HOV/transit network with seamless connection to the 495 Express Lanes





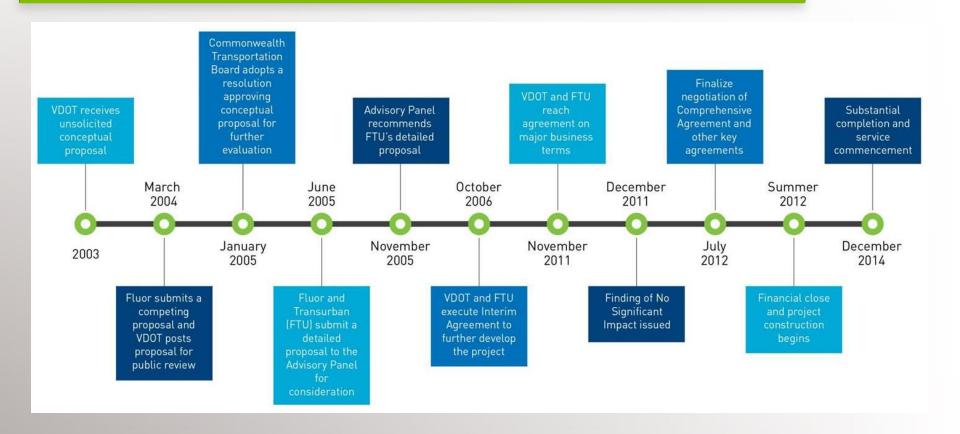
PUBLIC-PRIVATE PARTNERSHIP

- 95 Express Lanes are the product of a public-private partnership
- The \$718 million Design-Build contract is funded through a contribution from private equity, TIFIA, the Commonwealth of Virginia and private activity bonds











KEY DELIVERY ACTIONS TO TOLL DAY 1

Four key areas



Design-Build delivery



Operational readiness



TTMS delivery



Customer readiness

Must-haves for success

- Focus on teamwork -- one team with one outcome
- Agreed path to Substantial Completion and Service Commencement
- Collaboration and communication
- · Good, timely decisions
- Excellent planning and execution
- Compliance with requirements



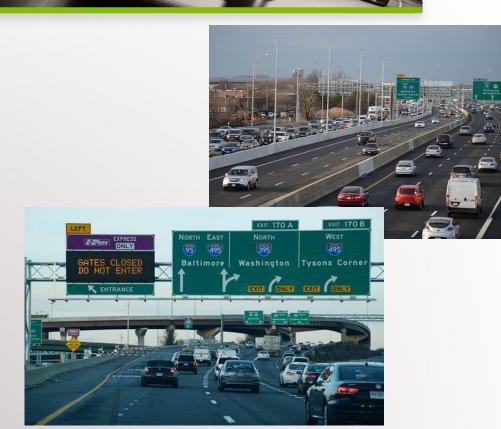


Challenges

- Traffic impacts and MOT
- Phased construction and openings
- TTMS roadside equipment
- Major signing change
- Coordination with adjacent projects
- Sign unveiling before opening
- Winter weather at opening

Statistics

- 500,000 tons of asphalt
- 1,000+ drilled shafts
- 3.7 million linear feet of cable/wire
- 10 miles of sound walls



TTMS DELIVERY

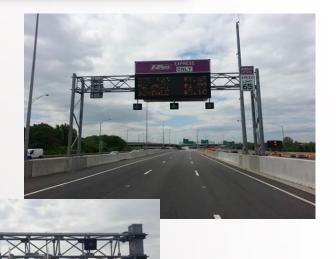


Challenges

- Systems integration
- Interface with E-ZPass system
- Toll equipment installation
- Testing under live traffic
- Testing and cutover of existing gates
- System transition: 495 system to one integrated 495/95 system
- System reliability at opening

Statistics

- 15 toll points
- 207 AID and CCTV cameras
- 108 MVDs
- 267 gates in 37 groups
- 86 DMS, 17 DDMS
- 189 Lane Control Signals
- 63 VSLS











Challenges

- Taking over gate operations
- Training for all operations staff
- Control room continue to operate 495 & transition to dual assets
- Hypercare for post Service Commencement
- Call center readiness
- JOMP agreed with VDOT

Ongoing operations

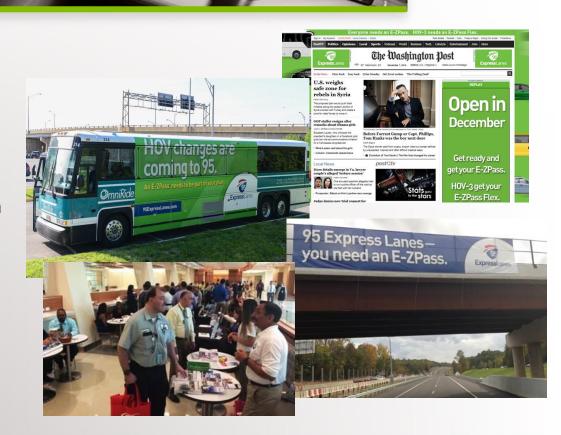
- Gate operations & 2 reversals per day
- On-road service patrols
- Safety enhancements
- Virginia State Police enforcement





Challenges

- Conversion from HOV to HOT and impacts to existing user groups
- Large project corridor and target audience
- Communicate new rules of the road
- E-ZPass and E-ZPass Flex adoption
- Motivate new customers to try the Lanes
- New entry and exit locations
- Transition to HOV at northern terminus
- Communicate opening dates
- Promote driver safety







DBE/SWaM

- \$217 million in contracts to small, minority and disadvantaged businesses
- Second largest participation on a road project in Virginia

JOBS

→ Supported more than 12,500 jobs

PROJECT DELIVERY

- → On-time and on-budget
- No claims

SAFETY

- More than 4.1 million work hours with no Lost Work Day Incidents Recordable Incident Rate of 0.43,
- significantly below industry standards



"It takes me about 10 minutes to get home, opposed to about an hour with traffic or bad weather."

95 Express Lanes Driver



95 CUSTOMER TRANSITION – EARLY RESULTS





E-ZPASS PENETRATION

Strong E-ZPass adoption



HOV & EXEMPT TRAVELERS

32%



AVERAGE DYNAMIC TOLL



\$5.48

CUSTOMER SATISFACTION

74%

of customers have a positive impression of the 95 Express Lanes

transurban