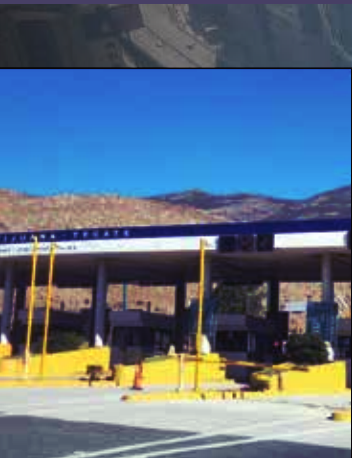


SUMMIT OF THE AMERICAS IN MEXICO CITY

OCTOBER 16-18, 2016

MEXICO CITY



PROGRAM/PROGRAMMA

International Bridge, Tunnel and Turnpike Association

SUMMIT OF THE AMERICAS IN MEXICO CITY

¡Bienvenido a la Ciudad de México!

IBTTA se complace en celebrar por primera vez en México, un país vibrante que ofrece 140 concesiones de peaje, una conferencia de alto nivel. Su contenido cubre una amplia gama de temas, incluyendo cruces fronterizos, comercio internacional, rastreo de unidades automotrices, peaje para autotransporte de carga, seguridad en autopistas, sancionamiento móvil, interoperabilidad y el modelo mexicano de concesiones carreteras. También nos enfocaremos en operaciones de peaje en autopistas, servicio al cliente, relaciones públicas y la adaptación a un diferente ambiente de negocios.

– El Grupo de Planificación


Welcome to Mexico City!

IBTTA is pleased to bring a major conference to Mexico for the first time, a vibrant country featuring 140 toll concessions. Content will cover a wide range of topics including border crossing, international trade, freight tracking, truck tolling, security, mobile enforcement, interoperability and the Mexican concession model. We will also focus on toll road operations, customer service, public relations and adapting to a different business climate.

– The Planning Group

TRANSLATION SERVICES All business sessions will be translated into English and Spanish.

Join the Conversation

 @IBTTA | #TollRoads | #IBTTA

CERTIFICATION/PROFESSIONAL DEVELOPMENT HOURS

IBTTA recognizes the need for professional engineers and planning professionals to demonstrate continuing professional competency in their respective fields and earn certification maintenance (CM) credit or professional development units (PDU). IBTTA will provide interested attendees with a certificate of attendance following the workshop.

ABOUT IBTTA

The International Bridge, Tunnel and Turnpike Association (IBTTA) is the worldwide association for the owners and operators of toll facilities and the businesses that serve them. Founded in 1932, IBTTA has members in 20 countries on six continents. Through advocacy, thought leadership and education, members are implementing state-of-the-art, innovative user-based transportation financing solutions to address the critical infrastructure challenges of the 21st Century.

MEETING PLANNING GROUP

Co-Chief Meeting Organizers



Rick Nelson
Texas Department
of Transportation



Dan Toohey
Kapsch TrafficCom

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et Ouvrages à Péage)

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ASFINAG

Emanuela Stocchi
AISCAT (Associazione
Italiana Società
Concessionarie Autostrade
e Trafori)

Jorge Tola
Xerox

HOTEL INFORMATION

LOCATION

Hilton Mexico City Reforma
Av, Juarez #70, Colonia Centro
Mexico City, Distrito Federal, 06010, México
Phone: +52 55-5130-5300
Phone: +52 55-5130-5255



IBTTA MEETINGS APP



Scan this QR code with
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BADGES: Badges are required to gain entry into all sessions. In consideration of other attendees, please wear your name badge to all scheduled functions.

White: Delegate (Member) **Blue:** Companion/Guest **Yellow:** Media
Orange: Delegate (Non-member) **Green:** Exhibitor

CERTIFICATION MAINTENANCE: IBTTA will forward a certificate of attendance to all who sign the attendance form at the IBTTA registration desk.

COMPETING EVENTS: It is against IBTTA policy for other organizations to schedule events or meetings during the program.

CONSIDERATIONS: During the meeting, please silence all cellular phones and take side conversations outside of the room.

DRESS: Business or business casual is encouraged for all sessions.

MEDIA: Members of the media are permitted to attend sessions only and can be identified by green ribbons on their badges.

MEMBER PUBLICATIONS AND COLLATERAL: All members of IBTTA are welcome to place their publications in the registration area.

NEW ATTENDEES: First-time attendees will have an aquamarine ribbon attached to their badge. New IBTTA members will have purple ribbons. Get to know your new colleagues and help introduce them to other IBTTA members.

PRESENTATIONS: Presentations authorized for distribution will be posted on IBTTA's website within two weeks following the meeting.

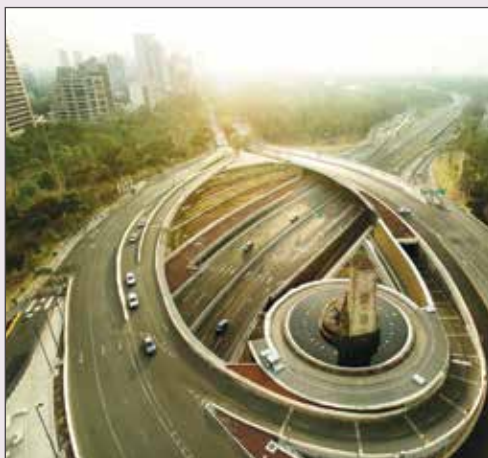
RECORDING OF SESSIONS: Personal recording of any session is strictly prohibited. IBTTA reserves the right to video and record sessions for future repurposing.

REGISTRATION FEES AND EVENT TICKETS: Delegate and Speaker fees include all meals, functions and sessions. Tickets may be available to evening and other events.

SATISFACTION SURVEY: Please help IBTTA improve future meetings by completing the survey that will be emailed to you following the conference.

SPECIAL ACCOMMODATIONS: If you need special accommodations to fully participate in IBTTA events, please notify the staff at the IBTTA registration desk.

SPONSOR INFORMATION: Please support our generous sponsors and exhibitors by reviewing the Sponsor and Exhibitor section of this program as well as the material tables in the registration area.



AGENDA

SUNDAY OCTOBER 16, 2016

9:00am – 2:00pm

EXHIBITOR SET-UP

(Don Diego I)

3:00pm – 6:00pm

REGISTRATION

(Don Diego Foyer I)

5:00pm – 6:30pm

WELCOME RECEPTION WITH EXHIBITS

(Don Diego I)

MONDAY OCTOBER 17, 2016

7:00am – 5:00pm

REGISTRATION

(Don Diego Foyer I)

7:00am – 8:30am

BREAKFAST WITH EXHIBITS

(Don Diego I)

DOMINGO OCTUBRE 16, 2016

9:00am – 2:00pm

PREPARACIÓN DE EXPOSITORES

(Don Diego I)

3:00pm – 6:00pm

REGISTRO

(Don Diego Foyer I)

5:00pm – 6:30pm

BIENVENIDA CON EXPOSICIONES

(Don Diego I)

LUNES OCTUBRE 17, 2016

7:00am – 5:00pm

REGISTRO

(Don Diego Foyer I)

7:00am – 8:30am

DESAYUNO CON EXPOSICIONES

(Don Diego I)

8:30am – 9:00am

GENERAL SESSION

OPENING REMARKS

(Don Diego II)

Patrick Jones, Executive Director & CEO, IBTTA, Washington, DC

Emanuela Stocchi, Director of International Affairs, AISCAT and First Vice President, IBTTA, Rome, Italy

Jeff Austin, III, Commissioner, TxDOT, Austin, Texas

The Honorable Carlos Cascos, Secretary of State, Austin, Texas

9:00am – 10:30am

GENERAL SESSION

LET'S GET DOWN TO BUSINESS IN MÉXICO

(Don Diego II)

For its many business partners in the United States and around the world, México is already a familiar market for highway transportation goods and services. It's also a gateway to a wider region that has demonstrated tremendous potential for growth and innovation. If you're already doing business in México, this is the place to share lessons learned and pick up tips from your peers. If you're looking south for the first time, you've come to right place for a pool of cross-cultural experts to help you get started.

MODERATOR: John Freund, Senior Vice President, Sales & Business Development, Kapsch TrafficCom, McLean, Virginia

México's Toll Road Concession Framework – The Credit Risk Perspective

Adrian Garza, VP - Senior Analyst, Moody's Investor Services, Mexico City, México

Miguel Gonzalez, Trade Commissioner, Embassy of Canada to Mexico, Mexico City, México

Saturnino Suarez Reynoso, President, Simex Integración de Sistemas, S.A. de C.V., Mexico City, México

10:30am – 11:00am

REFRESHMENT BREAK WITH EXHIBITS

(Don Diego I)

8:30am – 9:00am

SESIÓN GENERAL

MENSAJE DE APERTURA

(Don Diego II)

Patrick Jones, Director Ejecutivo y CEO, IBTTA, Washington, DC

Emanuela Stocchi, Directora de Asuntos Internacionales, AISCAT, y Primera Vice-Presidenta, IBTTA, Roma, Italy

Jeff Austin, III, Comisionado, TxDOT, Austin, Texas

Honorable Carlos Cascos, Secretario de Estado, Austin, Texas

9:00am – 10:30am

SESIÓN GENERAL

VAMOS AL GRANO CON LOS NEGOCIOS EN MÉXICO

(Don Diego II)

Por sus muchos socios de negocios en los Estados Unidos y alrededor del mundo, México es ya un mercado conocido por la transportación de bienes y servicios por carretera. También es la puerta de salida hacia una región más amplia que ha demostrado un tremendo potencial de crecimiento e innovación. Si actualmente ya se encuentra realizando negocios en México, este es el lugar para compartir lecciones aprendidas y recibir consejos de sus colegas. Si está mirando al sur por primera vez, ha llegado al lugar correcto para que un grupo intercultural de expertos le ayude a iniciar negocios.

MODERADOR: John Freund, Vice-Presidente Senior, Desarrollo de Ventas y Negocios, Kapsch TrafficCom, McLean, Virginia

Marco de Concesiones de Autopistas de Cuota en México – Perspectiva de Riesgo del Crédito

Adrian Garza, Vice-Presidente – Analista Senior, Servicios de Inversión de Moody's, Ciudad de México, México

Miguel Gonzalez, Comisionado de Comercio, Embajada de Canadá, Ciudad de México, México

Saturnino Suarez Reynoso, Presidente, Simex Integración de Sistemas, S.A. de C.V., Ciudad de México, México

10:30am – 11:00am

REFRIGERIO CON EXPOSICIONES

(Don Diego I)

AGENDA

11:00am – 12:30pm

GENERAL SESSION

COMMERCIAL TRAFFIC AND ECONOMIC DEVELOPMENT – HEAVY TRAFFIC VEHICLE TOLLING IN THE AMERICAS

(Don Diego II)

Latin American toll roads play a central role in supporting commerce and economic development in otherwise disparate geographic regions. Changes in other modes of transport make a huge impact, also as an example, the \$5.3-billion expansion of the Panama Canal is expected to set off a wave of economic activity throughout the region. It will open a gateway for gigantic Post-Panamax freighters originating in Colombia, Peru, Chile and Argentina to carry goods through several major Mexican ports – and onto Mexican toll roads. This panel will focus on Latin American toll roads and their technology and on commercial traffic and economic development in general.

MODERATOR: Scott Doering, Business Development Director, Cubic Transportation Systems, Inc., San Diego, California

Alfonso De La Parra, Managing Director, Tecnosistemas y Peaje, S.A. de C.V., Mexico City, México

Miguel Martinez, Coordinator, Vehicular Engineering and Structural Integrity, Instituto Mexicano Del Transporte (IMT), Sanfandila, Querétaro México

12:30pm – 2:00pm

LUNCH WITH EXHIBITS

(Don Diego I)

2:00pm – 2:30pm

GENERAL SESSION

SINGLE WINDOW INITIATIVE

(Don Diego II)

Maria Luisa Boyce, Executive Director and Senior Trade, Advisor Office of Trade Relations, U.S. Customs and Border Protection, Washington, DC

2:30pm – 4:00pm

GENERAL SESSION

BORDER CROSSINGS – EVERY MINUTE COUNTS

(Don Diego II)

The last several years have seen growing interest in the opportunities and complexities in toll operations across the México-United States border. On both sides of the line, tolling is seen as an opportunity to clear congestion and reduce often horrendous wait times—particularly for commercial carriers who measure their time in dollars, cents and pesos, not hours and minutes. In an operating environment where efficiency is paramount, but security concerns leave zero margin for error, an interoperable, all-electronic tolling environment has emerged as one of the best pathways to success.

MODERATOR: Carlos Santillán, Director of Operations, CiaO, Mexico City, México

Lic. Hugo González González, Director, CODEFRONT and Colombia Bridge Operations, State of Nuevo Leon and Chairman, NASCO México, Nuevo Leon, México

11:00am – 12:30pm

SESIÓN GENERAL

TRÁFICO COMERCIAL Y DESARROLLO ECONÓMICO – PESADA TRÁFICO DE VEHÍCULOS PEAJE EN LAS AMERICAS

(Don Diego II)

Las autopistas de cuota en América Latina desempeñan un papel central en el desarrollo económico y comercial en regiones geográficamente diferentes. Los cambios en modos de transporte pueden generar un tremendo impacto en el comercio, por ejemplo, se espera que la inversión de 5,3 mil millones de dólares para la ampliación del Canal de Panamá detone una ola de actividad económica en toda la región. Esto abrirá una puerta al uso de gigantescos barcos cargueros neopanamax que trasladarán mercancías originarias de Colombia, Perú, Chile y Argentina utilizando puertos y carreteras de peaje mexicanas. Este panel se centrará en las autopistas de América Latina, su tecnología, el tráfico comercial y el desarrollo económico en general.

MODERADOR: Scott Doering, Director de Desarrollo de Negocios, Cubic Transportation Systems, Inc., San Diego, California

Alfonso De La Parra, Director General, Tecnosistemas y Peaje, S.A. de C.V., Ciudad de México, México

Miguel Martinez, Coordinador, Vehicular Ingeniería Estructural y de la Integridad, Instituto Mexicano Del Transporte (IMT), Sanfandila, Querétaro, México

12:30pm – 2:00pm

ALMUERZO CON EXPOSICIONES

(Don Diego I)

2:00pm – 2:30pm

SESIÓN GENERAL

INICIATIVA DE VENTANILLA ÚNICA

(Don Diego II)

Maria Luisa Boyce, Consejero Comercial Principal, Oficina de Relaciones Comerciales, Aduanas y Protección de Fronteras de EE.UU, Washington, DC

2:30pm – 4:00pm

SESIÓN GENERAL

CRUCES FRONTERIZOS – CADA MINUTO CUENTA

(Don Diego II)

En los últimos años se ha visto un creciente interés en las oportunidades y complejidad de las operaciones de peaje a lo largo de la frontera México-Estados Unidos. En ambos lados de la frontera, el peaje se ve como una oportunidad para liberar la congestión y reducir los tan comunes tremendos tiempos de espera, especialmente el de los transportistas que miden su tiempo en dólares, centavos y pesos y no en horas y minutos. En un ambiente operativo donde la eficiencia es primordial pero los problemas de seguridad requieren cero margen de error, un entorno inter-operativo de peaje totalmente electrónico, se ha convertido en uno de los mejores caminos al éxito.

MODERADOR: Carlos Santillán, Director de Operaciones, CiaO, Ciudad de México, México

Lic. Hugo González González, Director, CODEFRONT y Director de Operaciones del Puente Colombia, Nuevo León y Presidente, NASCO México, Nuevo León, México

John Dalton, CEO, Perceptics, Farragut, Tennessee

Jesus Adrian Rincones, Chief Financial Officer, Cameron County
Regional Mobility Authority, Rancho Viejo, Texas

4:00pm – 4:30pm

REFRESHMENT BREAK WITH EXHIBITS

(Don Diego I)

4:30pm – 5:00pm

GENERAL SESSION

Laura Ballesteros, Undersecretary of Planning, SEMOVI, Mexico City,
México

6:30pm – 9:00pm

**MONDAY EVENING EVENT:
THE TERRACE OF THE HILTON HOTEL**

(6th Floor)

John Dalton, CEO, Perceptics, Farragut, Tennessee

Jesus Adrian Rincones, Jefe de Finanzas, Autoridad de Movilidad
Regional del Condado de Cameron, Rancho Viejo, Texas

4:00pm – 4:30pm

REFRIGERIO CON EXPOSICIONES

(Don Diego I)

4:30pm – 5:00pm

SESIÓN GENERAL

Laura Ballesteros, Subsecretaria de Planeación, SEMOVI, Ciudad de
México, México

6:30pm – 9:00pm

**EVENTO DEL LUNES POR LA NOCHE –
TERRAZA DEL HOTEL HILTON**

(6^o piso)



AGENDA

TUESDAY OCTOBER 18, 2016

7:00am – 4:00pm

REGISTRATION

(Don Diego Foyer I)

7:00am – 8:30am

BREAKFAST WITH EXHIBITS

(Don Diego I)

8:30am – 9:00am

GENERAL SESSION

OPENING REMARKS

(Don Diego II)

Oscar de Buen Richkarday, President, World Road Association (PIARC), Mexico City, México

9:00am – 10:30am

GENERAL SESSION

CONCESSIONS – A MODEL OF SUCCESS

(Don Diego II)

When public sector funding is severely constrained, who're you going to call? If you're an agency in México trying to address an immediate need for highway capacity, the most common solution is to build new toll roads as public-private partnerships, based on unsolicited proposals from the private sector. It's a model that shifts the dynamics and reallocates the risks in the development of new highway infrastructure. And the experience leads to some timely lessons learned that will be useful to toll road operators and investors in any jurisdiction. Representatives of the concessionaires will present their views in a round table discussing opportunities and challenges of PPP models in México.

MODERATOR: Bernardo Ortiz, Managing Principal, México and Latin America, IBI Group, Mexico City, México

José Enrique Silos Basurto, Investment Director, INVEX Infraestructura, Mexico City, México

Sergio Hidalgo Monroy, Director, OHL México SAB de C.V., Mexico City, México

10:30am – 11:00am

REFRESHMENT BREAK WITH EXHIBITS

(Don Diego I)

MARTES OCTUBRE 18, 2016

7:00am – 4:00pm

REGISTRO

(Don Diego Foyer I)

7:00am – 8:30am

DESAYUNO CON EXPOSICIONES

(Don Diego I)

8:30am – 9:00am

SESIÓN GENERAL

MENSAJE DE APERTURA

(Don Diego II)

Oscar de Buen Richkarday, Presidente, Asociación Mundial de la Carretera (PIARC), Ciudad de México, México

9:00am – 10:30am

SESIÓN GENERAL

CONCESIONES – MODELO DE ÉXITO

(Don Diego II)

Cuando el financiamiento del sector público se ve severamente restringido, ¿a quién se debe acudir? Si se trata de un organismo en México que trata de solucionar la necesidad inmediata de capacidad carretera, la solución más común es construir nuevas autopistas de cuota como asociaciones público-privadas sobre la base de propuestas no solicitadas por parte del sector privado. Este es un modelo que cambia la dinámica y redistribuye los riesgos en el desarrollo de nueva infraestructura carretera. Y la experiencia da lugar a algunas de las lecciones aprendidas oportunamente que serán de utilidad para los operadores de autopistas de cuota e inversionistas en cualquier jurisdicción. Los representantes de los concesionarios presentarán sus puntos de vista en una mesa redonda discutiendo los retos y oportunidades de los modelos PPP en México.

MODERADOR: Bernardo Ortiz, Gerente Principal, México y Latinoamérica, Grupo IBI, Ciudad de México, México

José Enrique Silos Basurto, Director de Inversiones, INVEX Infraestructura, Ciudad de México, México

Sergio Hidalgo Monroy, Director, OHL México SAB de C.V., Ciudad de México, México

10:30am – 11:00am

REFRIGERIO CON EXPOSICIONES

(Don Diego I)

11:00am – 12:30pm

GENERAL SESSION

INTEROPERABILITY IN MÉXICO AND THE AMERICAS

(Don Diego II)

With the expansion of toll roads in México, public and private toll road operators are seeing an increased customer base favoring electronic transactions. This demand has also added pressures to the individual toll road operators to be able to process transactions from different operators. It's a complex, dynamic picture, with a high degree of cooperation among operators who have a common interest in delivering better service to a rapidly-growing customer base. The session will explore how the public and private toll road operators are working together to achieve a seamless national interoperability. Including, identifying the challenges to achieving such interoperability, and what their organizations are specifically doing to eliminate those challenges, and the path towards national interoperability in México.

MODERATOR: Carlos Campo, Tolling Consultant, TTI Consulting, San Francisco, California

Luis Lezama, Director of Technology, Secretariat of Communications and Transportation, Noche Buena, México

Gabriel Cardenas Cornish, Director General, Pinfra (ViaPass), Mexico City, México

Rodrigo Bernal Chapa, CEO, Televisa, OHL México SAB de C.V., Mexico City, México

Arturo Juncos, CEO, TEDISA, Mexico City, México

Lic. Luis Miguel Fernández, Director General, SITEL, Mexico City, México

12:30pm – 2:00pm

LUNCH WITH EXHIBITS

(Don Diego I)

2:00pm – 3:30pm

GENERAL SESSION

BEYOND 2016 – INNOVATIONS AND TECHNOLOGY SHAPING THE FUTURE

(Don Diego II)

When it comes to cutting-edge technology for highway mobility, you'll find some amazing innovations in México, and across Central and South America. It's a region where the free flow of technology is working, producing revenue for governments, innovation opportunities for vendors and new public-private partnerships that reflect a rapid shift in business models. Attend this session to learn how the region is managing the rise of user financing, concession-based management and interoperability, while addressing familiar legal challenges related to enforcement and regulations.

MODERATOR: Joe Clavelle, Director, Business Development, Bestpass, Inc., Albany, New York

Agathe Vigne, Business Development Manager, Egis Projects, Inc., Mexico City, México

11:00am – 12:30pm

SESIÓN GENERAL

INTEROPERABILIDAD EN MÉXICO Y LAS AMÉRICAS

(Don Diego II)

Con la expansión de las autopistas de cuota en México, los operadores públicos y privados de autopistas de cuota han visto incrementarse la base de usuarios que prefieren las transacciones electrónicas. Esta demanda también ha incrementado la presión sobre los operadores individuales de autopistas de cuota para poder procesar transacciones de diferentes operadores. Esta es una situación dinámica y compleja con un alto grado de cooperación entre los operadores que tienen como interés común proporcionar el mejor servicio a una base de usuarios en crecimiento rápido. Esta sesión explorará cómo los operadores públicos y privados de autopistas de cuota están trabajando conjuntamente para alcanzar una interoperabilidad sin interrupciones a nivel nacional. Incluyendo la identificación de retos para alcanzar dicha interoperabilidad y lo que sus organizaciones están haciendo específicamente para sortear esos retos y los caminos a tomar hacia la interoperabilidad nacional en México.

MODERADOR: Carlos Campo, Peaje Consultante, TTI Consulting, San Francisco, California

Luis Lezama, Director de Desarrollo Tecnológico, Secretaría de Comunicaciones y Transportes, Ciudad de México, México

Gabriel Cardenas Cornish, Director de Nuevos Proyectos de Promotora y Operadora de Infraestructura, PINFRA (ViaPass), Ciudad de México, México

Rodrigo Bernal Chapa, CEO, Televisa, OHL México SAB de C.V., Ciudad de México, México

Arturo Juncos, CEO, TEDISA, Ciudad de México, México

Lic. Luis Miguel Fernández, Director General, SITEL, Ciudad de México, México

12:30pm – 2:00pm

ALMUERZO CON EXPOSICIONES

(Don Diego I)

2:00pm – 3:30pm

SESIÓN GENERAL

MÁS ALLÁ DEL 2016 – INNOVACIONES Y TECNOLOGÍA QUE MOLDEAN EL FUTURO

(Don Diego II)

Cuando se trata de tecnología de punta para movilidad en autopistas, se encontrarán asombrosas innovaciones en México y a lo largo de América Central y Sudamérica. Es una región en donde el libre flujo de tecnología está operando, generando ingresos para los gobiernos, oportunidades de innovación para los vendedores y nuevas asociaciones público-privadas que reflejan el rápido cambio en los modelos de negocios. Asista a esta sesión para aprender cómo la región está manejando el aumento en el financiamiento de usuario, la gestión basada en concesiones y la interoperabilidad, en tanto que se hace frente a los retos conocidos para el cumplimiento con las leyes y regulaciones.

MODERADOR: Joe Clavelle, Director, Desarrollo de Negocios, Bestpass, Inc., Albany, New York

Agathe Vigne, Gerente de Desarrollo de Negocios, Egis Projects, Inc., Peaje Consultante, TTI Consulting, Ciudad de México, México

AGENDA

George McGraw, EVP Operations, TransCore LP, Carrollton, Texas

Neal Belitsky, CEO, American Roads, Detroit, Michigan

Juan Carlos Villa, Regional Manager Latin America, Texas A&M, Texas Transportation Institute, Mexico City, México

Marcos Nogueroń Espinosa, Director of Consulting, Cal y Mayor y Asociados, S.C.

3:30pm – 4:00pm

CLOSING REFRESHMENTS WITH EXHIBITS

(Don Diego I)

4:00pm

MEETING ADJOURNS

George McGraw, Operaciones de EVP, TransCore LP, Carrollton, Texas

Neal Belitsky, Presidente, American Road, Detroit, Michigan

Juan Carlos Villa, Gerente Regional para Latinoamérica, Texas A&M, Texas Transportation Institute, Ciudad de México, México

Marcos Nogueroń Espinosa, Director de Consultoría, Cal y Mayor y Asociados, S.C., Ciudad de México, México

3:30pm – 4:00pm

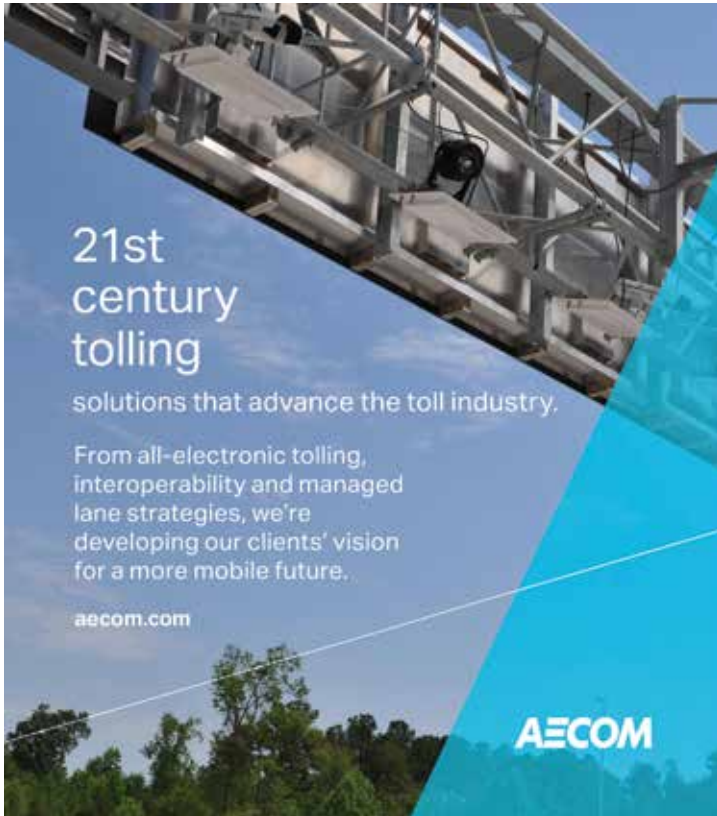
CIERRE DE BOCADOS CON EXPOSICIONES

(Don Diego I)

4:00pm

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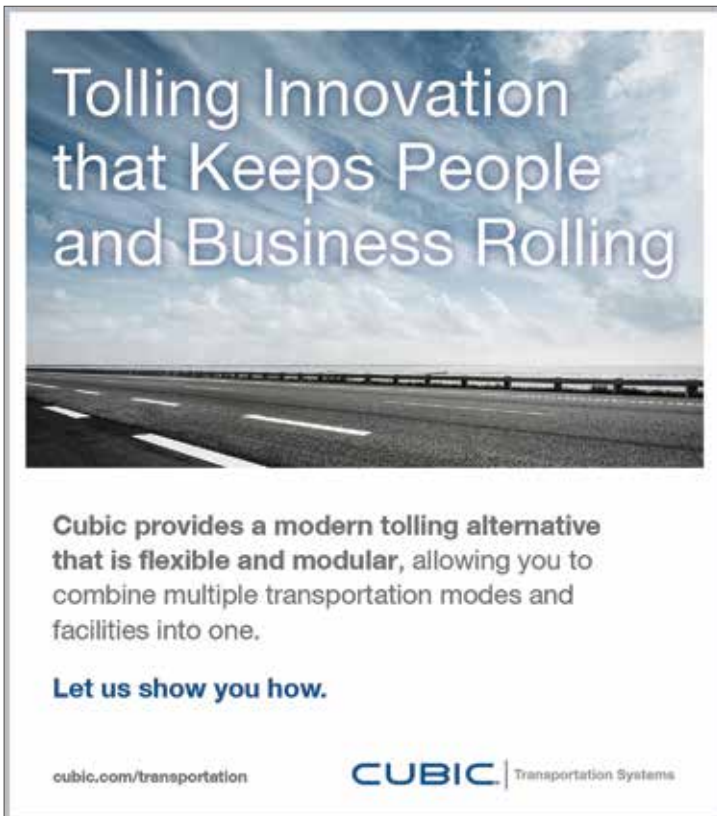
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TOP: New Jersey Turnpike Authority 6 to 9 Widening | LEFT: LBJ Express, Dallas | RIGHT: Miami-Dade Expressway Authority

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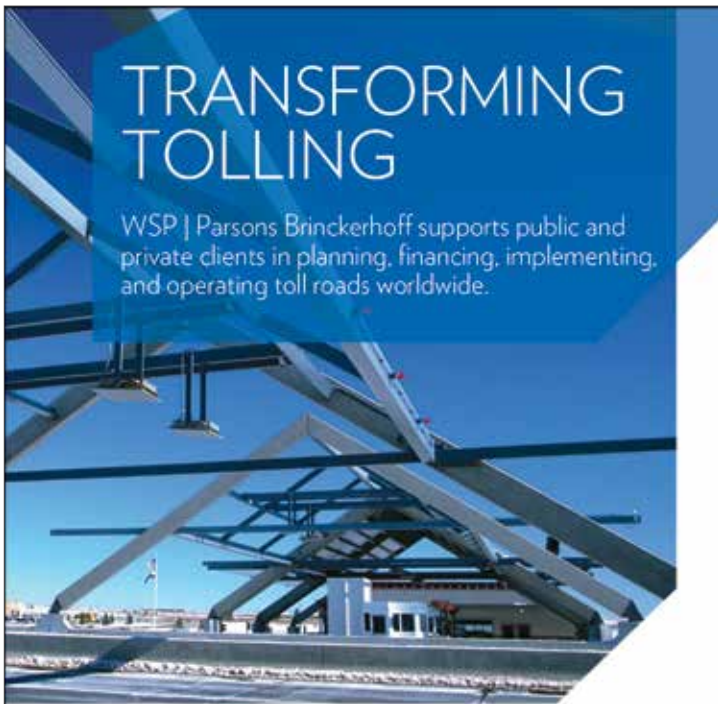


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EXHIBITORS



Cal y Mayor y Asociados

Cal y Mayor y Asociados, a corporate group with over 40 years of experience, has dedicated its entire career to the development of all transportation: land, air, water, rail and port transport, in buildings and information and

communication technologies related infrastructure. It provides consultancy and engineering services at any point of the project cycle: planning, project management, basic and detailed engineering, project structuring and finance, construction management and O&M supervision in more than 120 cities and 15 countries in North, Central and South America. It has performed 1,500+ projects for state-wide public clients, toll authorities, banking institutions and concessionaires, backing over 20,000 MUSD in debt and/or equity investments. It has advised state and national governments with procurement of Public-Private Partnerships (PPPs). In the United States alone, C&M has provided TxDOT, the Virginia P3 office (VAP3), FDOT, and GDOT with advice on the development of PPP projects. www.calymayor.com.mx



Duncan Solutions specializes in toll violation and revoked customer account revenue recovery. Our delinquent account collection service is customized to meet the specific business rules of each client agency,

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Intercomp Company manufactures High and Low Speed Weigh-In-Motion, Wheel Load and Axle Load scales to weigh and classify vehicles.

Intercomp's Portable and In-Ground Scale Systems can weigh vehicles in-motion for cost effective monitoring of weight and classification data. Intercomp's Weigh-In-Motion software can weigh statically or dynamically and features a user friendly, windows-based, interface for point-and-click operation. Intercomp also offers critical Traffic Control Accessories to build a complete roadside weighing solution. Bridge and Toll systems integrate weigh-in-motion scales with Intercomp software and accessories to provide a complete solution for any application. These scales are essential for data collection, preventative road maintenance and overweight vehicle enforcement. Intercomp has been providing weighing solutions to the transportation industry for over 30 years. intercompcompany.com



OHL México is one of the main operators in the private sector of transportation infrastructure concessions in Mexico and is

the sector leader in the Metropolitan Zone of Mexico City for a number of assigned concessions and administered kilometers. The company's asset portfolio includes seven highway concessions. These highway concessions are strategically located and cover the basic necessities of transportation in urban areas with high levels of vehicle traffic in Mexico City, the State of Mexico, and Puebla, entities that generated almost 30% of the GDP of the country in 2013 and represented 27% of the national population and 29% of

the total number of registered vehicles in Mexico. The company has a participation of 49% in the company concessionary of the Toluca Airport, the second largest airport in the Metropolitan Area in Mexico City. OHL Mexico began its operations in 2003 and is directly controlled by OHL Concesiones de España. www.ohlmexico.com.mx



Perceptics engineers and delivers the most accurate and high performance imaging

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GOLD SPONSOR



Kapsch TrafficCom is a provider of intelligent transportation systems (ITS) in the segments of toll collection, traffic

management, safety and security, smart urban mobility and connected cars. The end-to-end solutions of Kapsch TrafficCom cover the entire value creation chain of its customers as a one-stop shop, from components and design to the installation and operation of systems. The core business comprises the development, installation and operation of electronic toll collection and traffic management systems. References in 44 countries on all continents have made Kapsch TrafficCom a globally recognized ITS provider. As part of the Kapsch Group, an Austrian family-owned technology group founded in 1892, Kapsch TrafficCom is headquartered in Vienna, Austria, and has subsidiaries and branches in 30 countries. It has been listed since 2007 on the Vienna Stock Exchange (KTCG) and generated revenues of EUR 526 million in the fiscal year 2015/16 with over 3,700 employees. www.kapsch.net

SILVER SPONSOR



OHL México is one of the main operators in the private sector of transportation infrastructure concessions in Mexico and is

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2017 IBTTA EVENTS CALENDAR*

JANUARY

➤ Winter Board & Committee Meetings
January 19-21, 2017 | Coral Gables, FL
Westin Colonnade

FEBRUARY

➤ Leadership Academy
February 12-17, 2017 | Washington, DC
Washington Marriott Georgetown

MARCH

➤ Communications & Administration Workshop
March 12-14, 2017 | Tampa, FL
Grand Hyatt Tampa Bay

APRIL

➤ Spring Board & Committee Meetings
April 21-22, 2017 | Jersey City, NJ
Hyatt Regency on the Hudson

➤ Summit on Finance, Policy, VMT
April 23-25, 2017 | Jersey City, NJ
Hyatt Regency on the Hudson

MAY

➤ IBTTA Foundation Annual Service Project
May 20, 2017 | New Orleans, LA

➤ Maintenance & Roadway Operations Workshop
May 21-23, 2017 | New Orleans, LA
Royal Sonesta

JULY

➤ 2018 Conference Planning Ideas Roundtable
July 15, 2017 | Dallas, TX
Hilton Anatole

➤ IBTTA/TRB Joint Symposium on
Managed Lanes & AET
July 16-18, 2017 | Dallas, TX
Hilton Anatole

SEPTEMBER

➤ Fall Board & Committee Meetings
September 7-9, 2017 | Atlanta, GA
Atlanta Marriott Marquis

➤ 85th Annual Meeting & Exhibition
September 10-13, 2017 | Atlanta, GA
Atlanta Marriott Marquis

OCTOBER

➤ International Summit of Rome
October 15-17, 2017 | Rome, Italy
Parco dei Principi

* All information subject to change.

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